

## References Page.

Hi Mark,  
Installed the stairs yesterday, it was very easy with the instruction, and they work great.  
Cheers  
David  
David Bowden PEng, MBA  
**New address effective July 2008**  
655 Duplex Ave  
Toronto ON M4R 2H2

**From:** [pjb121@aol.com](mailto:pjb121@aol.com)  
**To:** [sales@atticstairsus.com](mailto:sales@atticstairsus.com)  
**Sent:** Monday, March 12, 2007 12:49 PM  
**Subject:** interested in info

I'm a Home Improvement Contractor and install several sets of attic stairs yearly. Lately I've been keeping away from doing them due to the quality that is available at the lumber yards and big box stores and have had call backs for repairs on them, including the ones in my own home. I checked out your web site and am interested in getting more information from you. Would you send any brochures, sizes, price sheets, and anything else that I could use to: Pete Blomberg  
34 Botsford Hill Rd  
Newtown Ct. 06470  
Thank You

Thanks Mark. As an aside, you guys make an excellent product. I found the attic stair I purchased to be of quality workmanship and materials. It is well insulated and in addition to providing a tight seal, has reduced any noticeable noise from my air handling until which is mounted in the attic next to the attic stair.

Regards,

Jack

Jack D. Kocks  
Director, Human Resources & Administration  
L-3 Communications Infrared Products  
13532 N. Central Expressway, MS 37  
Dallas, Texas 75243  
972.528.1555 (Office)  
972.528.1380 (Fax)  
972.670.6889 (Mobile)  
[jack.kocks@l-3com.com](mailto:jack.kocks@l-3com.com)  
[www.Thermal-Eye.com](http://www.Thermal-Eye.com)

I had lost your business card but finally found your web site. I assume your skylights are built to an even higher quality than your attic ladders are?

I am now looking for three (3) skylights ± 2' or 3' by 4' possibly egress or venting but with high solar tinting protection and possibly with operable blinds (lamina's).

Can you please send me your pricing delivered here to Texas.

Thank you.

Michel Koot  
Oria Group  
P.O. Box 2427  
Frisco, Texas 75034  
Tel: + 1 469 287 2774  
Fax: + 1 469 287 2775  
email: [mkoot@oriagroup.com](mailto:mkoot@oriagroup.com)

Also please look at some builders who are using our products but they do not have time to write a reference letter. They will gladly answer any of your questions you may have:

1. The Oria Group, Inc. Attn: Mr. Michel Koot **Tel: 469 287 2774. – in TX.**
2. Brian Latas, **Tel: 817-832-0615. – in TX.**

Dear Mr. Krol:

I would like to **complement** your company, Skywin-Fakro, **on the quality of the attic ladder**, LWS-P 22/47 that I purchased from you and its quick delivery to me.

In addition to being of superior construction to other attic ladders that I looked at both in person and on the Internet, it fits "like a glove" in the area where my prior ladder was located.

I will recommend your product to anyone that asks about attic ladders and recommend that they visit your web site, [www.fakro.ca](http://www.fakro.ca), where I originally found your products.

Sincerely, Hal Noble  
Cincinnati, Ohio

Mark,

The stairs arrived today and I am very impressed by the craftsmanship. I will mail a check in the morning. Your's is certainly a unique company.

Can't wait to install them, but I want to go slowly and avoid mistakes. The installation instructions are very well detailed and should be easy to follow.

Thanks, Mark. I really admire your outlook on people.

Scott Miller.

I've received attic stairs and have installed, good looking product, well made and well thought out, much better than similar American made stairs that I have used in the past. **Thanks for putting out a decent product at a fair price.**

Fred Riebeling  
Tunkhannock, PA.

Mark,

The staircase arrived in good shape. Although I have not yet installed it, I am very pleased with its construction and apparent high quality. It is considerably better than the units I have seen at the big box stores. A check is in the mail.

[johncarson3@comcast.net](mailto:johncarson3@comcast.net)

Thanks,  
John Carson

Got my stairs put in, works and looks great, I'm very impressed. These stairs can't hold a candle to what I looked at in the past, should have got these years ago.

Thanks again Mark.

Jim Dugal

Mark, sent the check out first thing yesterday, right after the stairs were installed. My friend, who does home remodeling, installed it for me. He has installed many attic stairs, usually purchased from places like Home Depot, and he was very impressed with the quality of the Fakro stairs. The price is only slightly higher than the ones at Home Depot, but these are built much better and with the insulated door and weather stripping, I'm sure they will prove to be more energy efficient.

I'm very satisfied. Thank you.

Sincerely, Jim

Mark,

The stairs arrived today and I am very impressed by the craftsmanship. I will mail a check in the morning. Your's is certainly a unique company. Can't wait to install them, but I want to go slowly and avoid mistakes. The installation instructions are very well detailed and should be easy to follow.

Thanks again,  
Scott Miller

Recv'd attic stairs and have installed, good looking product, well made and well thought out. much better than similar made stairs that i have used in the past. Thanks for putting out a decent product at a fair price.

fred riebeling  
13 jeanne drive

Even before a purchase,

Dear Gentleman,

I would like to respectfully request a list price on attic stairs. I live in Calexico California and I have plans to install an attic stair in my garage. **I have to say that I got impressed after carefully reviewing your Web site.** Any information on this regard will be greatly appreciated.

Best regards,

**Alberto Hernandez**

1217 Primavera Dr.  
Calexico, CA. 92231

Also I have included (just below) two exerts from letters I recently received. They provide insight to this product as well as an objective viewpoint from a buyer's perspective:

No.1

"P.S., this is a very well built attic stair, by far the best I have seen at any home improvement stores. The only ones I have seen that compare are the Bessler models, and they are a LOT more expensive. The carpenters that installed the attic stair commented on how sturdy, well built it was, as well as how it is solid wood and not finger jointed, and how heavy duty the hardware is. They couldn't believe I got it for about \$170. A friend even stopped by yesterday and wanted the name and email info. he is excited to get one as well"

Scott Bojrab Feel free to contact Mr. Bojrab at [sdbojrab@comcast.net](mailto:sdbojrab@comcast.net)

No.2

We received our ladder and were more then pleased with its construction, it is far superior to the ones that are in the local home supply stores and well worth the few extra dollars that it cost over what they have to offer. I would not hesitate to recommend your product to anyone who is looking for a superior product.

Best regards,

George Yanoscik Feel free to contact Mr.George Yanoscik at [joan136@highstream.net](mailto:joan136@highstream.net)

To Whom It May Concern:

Since a few years ago Fakro skylights were introduced to our management's store. We determined that the excellent quality would benefit our customers. We decided to take a chance and work hard to introduce this new, and easily installable skylight, among our customers. Now, after a few years, Fakro has many happy customers in Michigan. As a Wholesale of Building Materials, we are very satisfy with our decision as it has brought our consumers products with smart engineering ideas.

The window's superb construction and finishing, features, and packaging put Fakro's products at the top of its class. We recommend the skylights, roof windows and attic ladders to any potential customer.

If you require more information please contact the store. Our staff will be happy to assist you.

Dave Ulatowski or David Magie

Tel: 586/ 727-7001

Columbus Wholesalers